



KDL Presents “KDL Logistics Scholarship”

Keystone Dedicated Logistics was proud to present the annual “KDL Logistics Scholarship” for the sixth consecutive year. KDL awarded the scholarship at the 7th annual college challenge at Robert Morris University located in Pittsburgh, PA hosted by The Counsel of Supply Chain Management Professionals – PGH Chapter on March 30, 2007. This competition included participants from seven schools; University of Penn State – New Kensington, John Carroll University, University of North Texas, Duquesne University, Grand Valley State University, University of Maryland, and Niagara University. The teams, comprised of four students each and faculty advisors, competed while testing their knowledge of logistics and transportation issues. The issues ranged from current events to best in practices and methodologies within the supply chain/logistics industry.

The “KDL Logistics Scholarship” was presented to Nicole M. Ferraccio from Penn State University for best written essay, grade point average, resume, and credentials. Jerry McConnell, Director of Logistics presented the scholarship on behalf of KDL. Mr. McConnell stated, “We are glad to be part of the continuing development of our young professionals entering the Logistics Transportation Profession. The council of supply chain management professionals take pride in sponsoring this event each year, it takes a lot of preparation but it’s worth it to see the students develop, compete and network.”

KDL Expansion

Over the past few weeks, KDL has expanded its offices, adding an additional 2,000 square feet. KDL has relocated their Truckload Division, International, and Sales Departments to this new section. Rapid growth in our Logistics Division prompted the need for additional space. The new office space contains two conference rooms, a waiting area, and twelve individual work stations.

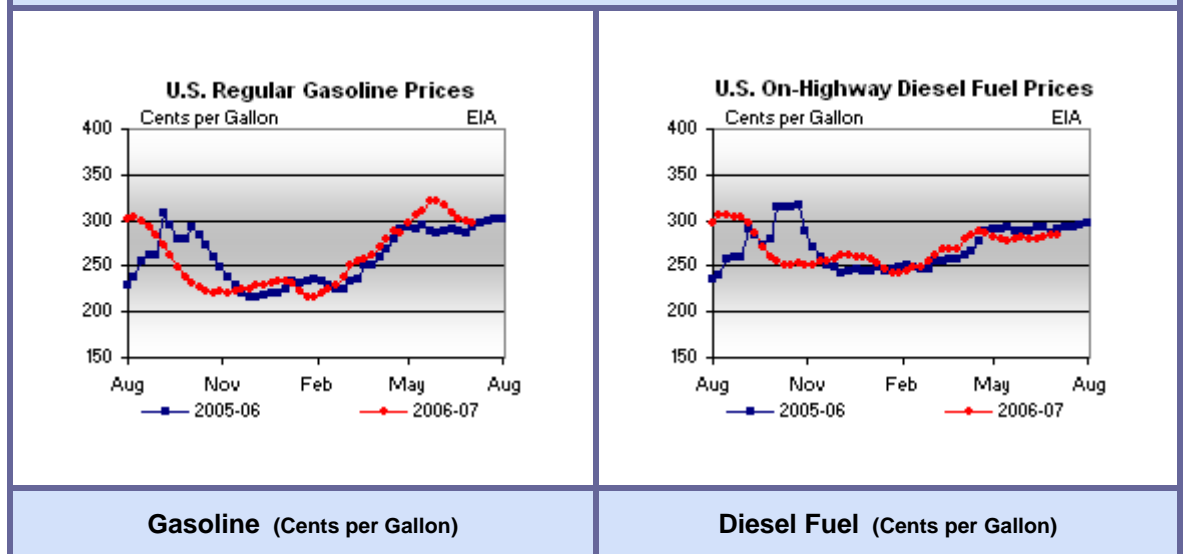


Customer Highlight

KDL is proud to announce they have recently entered into a four year agreement with **Duramax Marine**. KDL will be handling Duramax Marine’s Less Than Truckload (LTL), Full Truckload, Small Parcel and International services.

Duramax Marine is located in Hiram, OH. They are a manufacturer of bearings, cooling systems, sealing systems, and fendering systems. They pride themselves on service and their relationships with their customers. KDL is very excited to begin their partnership with Duramax Marine.

U.S. Gasoline and Diesel Fuel Prices, 07/02/07





Employee Highlights

KDL has recently added **Chris Otto** to Keystone Transportation Services (KTS), the truckload division of KDL. Chris is a graduate of Penn State University and joined KDL after spending the past two years managing inside sales as a Territory Manager for a Pittsburgh based building products company where he was named the top inside sales manager for 2006.

Chris brings to KDL an ability to target new and existing customers for organic and inorganic account growth through his ability to communicate and providing high customer service standards. KDL is pleased that Chris has joined our winning team.

KDL Expands Customer Base

National Sales Manager, Mike Wagner, and Regional Sales Manager, Rob Hammel, have been selling the benefits of KDL's Logistic Management programs. Automated technology and cost savings have been key factors in bringing on new customers at a record pace. The new accounts signed include:

- Columbia Northwest—Mammoth, PA
- Duramax Marine—Hiram, OH
- Frank Winne & Son—Philadelphia, PA
- Gendron—Archbold, OH
- Martin Casket Co.—Pittsburgh, PA
- Miller Welding—Brookville, PA
- National Tire & Wheel—Wheeling, WV
- OEM Miller—Aurora, OH
- Pannier Corporation—Pittsburgh, PA
- Red Valve—Carnegie, PA
- Samuel Son—Hermitage, PA

KDL welcomes the opportunity to service all of our existing new clients.

3PLs Strong Globally

In 2006 the U.S. 3PL gross revenues grew by \$9 billion to \$113 billion—a 9.5% increase over 2005. 2007's 3PL gross revenues are estimated at \$390 billion due to the expansion of the global 3PL. Manufacturers continue offshore outsourcing and the necessary expansion of globalized supply chains continue to increase. Of this global market, China will continue to remain the major focal point. India and Vietnam are also hot prospects in the global market.



KDL introduces “Instant Invoicing” to Bill of Lading Module in TMS!

Increased demand from KDL customers requesting the ability to create an “Instant” invoice from our Bill of Lading program prompted the KDL IT department to develop this new feature. All KDL clients that have access to the Bill Of Lading module now have a feature within the Lading panel that allows them to generate an invoice reflecting the actual freight costs they are choosing to pass on to their customers. This allows the user to now include a freight bill with the material invoice for a particular shipment. The amount you charge to the customer is flexible and can be determined by setting pre-defined parameters in the costing module. If you are interested in learning more about this feature, please contact our Manager of Information & Technology – Eric Elter via email at eelter@kdlog.com or at toll free at (877) 535-7717.

BOL PANEL									KEYSTONE DEDICATED LOGISTICS	
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Carrier Name	Shipment Date	Consignee	Status	SO #	Pro #	PO #	Cost \$	Mark Up \$		
FedEx National	2007-06-06	John Vaughn	Shipped (Completed)				\$175.00	\$201.25		
UPS FREIGHT D1P	2007-03-26	Fakename	Shipped (Completed)				\$130.31	\$130.31		
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Rate Amount	175.00	Customer Freight Invoice Amount	0.15 %	Markup Dollar	201.25					